#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **SCHEDULE 14A**

(Rule 14A-101)

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant 🗵

Filed by a Party other than the Registrant  $\ \square$ 

Check the appropriate box:

Preliminary Proxy Statement

□ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

## FINTECH ACQUISITION CORP. IV

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies:
  - (2) Aggregate number of securities to which transaction applies:
  - (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
  - (4) Proposed maximum aggregate value of transaction:
  - (5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

- (3) Filing Party:
- (4) Date Filed:

#### **Important Information**

This communication is being made in respect of the proposed business combination contemplated by that certain Business Combination Agreement, dated as of December 29, 2020, by and among FinTech Acquisition Corp. IV ("FTIV"), Perella Weinberg Partners ("PWP") and the other parties thereto. On May 26, 2021, PWP provided the following written materials in a presentation to certain existing and potential stockholders. The materials are filed herewith pursuant to Rule 14a-12.

#### Forward Looking Statements

Certain statements made in this communication are "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Statements regarding the potential combination and expectations regarding the combined business are forward-looking statements. In addition, words such as "estimates," "projects," "expects," "anticipates," "forecasts," "plans," "intends," "believes," "seeks," "may," "will," "would," "should," "future," "propose," "target," "goal," "objective," "outlook" and variations of these words or similar expressions (or the negative versions of such words or expressions) are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance, conditions or results, and involve a number of known and unknown risks, uncertainties, assumptions and other important factors, many of which are outside the control of the parties, that could cause actual results or outcomes to differ materially from those discussed in the forward-looking statements. Factors that may cause such differences include, among others, the following: (1) the inability of the parties to complete the potential business combination or to complete the contemplated transactions; (2) satisfaction or waiver (if applicable) of the conditions to the potential business combination, including with respect to the approval of the stockholders of FTIV; (3) the ability to maintain the listing of the combined company's securities on NASDAQ; (4) the inability to complete the private placement; (5) the risk that the proposed transaction disrupts current plans and operations of PWP as a result of the announcement and consummation of the transactions described herein; (6) the ability to recognize the anticipated benefits of the proposed business combination, which may be affected by, among other things, competition, the ability of the combined company to grow and manage growth profitably, maintain relationships with customers and suppliers and retain its management and key employees; (7) costs related to the proposed business combination; (8) changes in applicable laws or regulations and delays in obtaining, adverse conditions contained in, or the inability to obtain necessary regulatory approvals required to complete the potential transaction; (9) the possibility that PWP may be adversely affected by other economic, business, and/or competitive factors; (10) the outcome of any legal proceedings that may be instituted against PWP or any of its respective directors or officers, following the announcement of the potential transaction; (11) the failure to realize anticipated pro forma results and underlying assumptions, including with respect to estimated stockholder redemptions and purchase price and other adjustments; (12) changes in general economic conditions, including as a result of the COVID-19 pandemic; and (13) other risks and uncertainties indicated from time to time in the preliminary proxy statement of FTIV filed with the SEC on February 5, 2021, as amended on March 29, 2021, May 5, 2021, and May 25, 2021 and as it may be further amended, including those under "Risk Factors" therein, and other documents filed or to be filed with the SEC by FTIV. Forward-looking statements speak only as of the date they are made, and PWP and FTIV do not undertake any obligation, and expressly disclaim any obligation, to update, alter or otherwise revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. Readers should carefully review the statements set forth in the reports, which FTIV has filed or will file from time to time with the SEC.

#### Additional Information about the Proposed Transaction and Where to Find It

FTIV has filed with the SEC a preliminary proxy statement and amendments thereto in connection with the business combination and will mail a definitive proxy statement and other relevant documents to its stockholders. The preliminary proxy statement, as amended, is not yet final and will be further amended. The definitive proxy statement will contain important information about the business combination and the other matters to be voted upon at a special meeting of the stockholders to be held to approve the business combination and other matters, and is not intended to provide the basis for any investment decision or any other decision in respect of such matters. FTIV's stockholders and other interested persons are advised to read the preliminary proxy statement, the amendments thereto, and the definitive proxy statement in connection with FTIV's solicitation of proxies for such special meeting, as these materials will contain important information about FTIV, PWP and the business combination. The definitive proxy statement will be mailed to the stockholders of FTIV as of a record date to be established for voting on the business combination and the other matters to be voted upon at the special meeting. FTIV's stockholders will also be able to obtain copies of the proxy statement, as well as other filings containing information about FTIV, without charge, once available, at the SEC's website at http://www.sec.gov, or by directing a request to: info@ftspac.com.

#### Participants in Solicitation

FTIV, PWP and certain of their respective directors and officers, as applicable, may be deemed participants in the solicitation of proxies of FTIV's stockholders in connection with the business combination. FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV in FTIV's annual report on Form 10-K for the year ended December 31, 2020, which was filed with the SEC on March 15, 2021 and amended on May 4, 2021.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of proxies of FTIV's stockholders in connection with the business combination and other matters to be voted upon at the special meeting, including certain of PWP's officers, is set forth in the preliminary proxy statement for the business combination that FTIV filed with the SEC on February 5, 2021, as amended on March 29, 2021, May 5, 2021, and May 25, 2021 and as it may be further amended. Additional information regarding the interests of participants in the solicitation of proxies in connection with the business combination is included in the proxy statement that FTIV filed with the SEC on February 5, 2021, as amended on March 29, 2021, May 5, 2021, and May 25, 2021 and as it may be further amended. Additional information regarding the interests of participants in the solicitation of proxies in connection with the business combination is included in the proxy statement that FTIV filed with the SEC on February 5, 2021, as amended on March 29, 2021, May 5, 2021, and May 25, 2021 and as it may be further amended. This communication does not constitute a solicitation of a proxy, an offer to purchase or a solicitation of an offer to sell any securities.

# P/W/P / perella weinberg partners

May 2021

#### **Forward-Looking Statements**

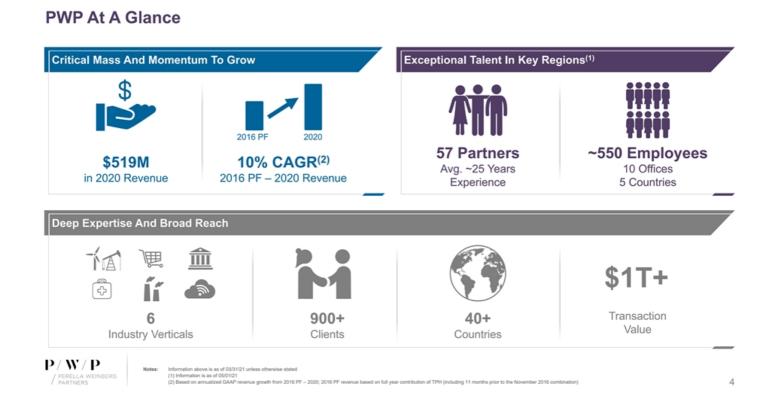
This Presentation has been provided to you by Perella Weinberg Partners and its affiliates (collectively "Perella Weinberg Partners," the "Firm" or "PWP") for use by PWP and FinTech Acquisition Corp. IV ("FTIV") in connection with their proposed business combination and the offering of securities of FTIV in a private placement. This Presentation contains forward-looking statements, which reflect PWP's and FTIV's current views with respect to, among other things, its operations, financial performance and prospects, its industry, markets and competitors and the regulatory environment in which it operates. You can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "projects," "continues," "may," "will," "should," "seeks," "target," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. Such forward-looking statements are based on current expectations and assumptions and are subject to various risks and uncertainties, including those described in FTIV's registration on Form S-1, the preliminary proxy statement and / or prospectus relating to the proposed business combination filed by FTIV with the Securities and Exchange Commission (the "SEC") and FTIV's other public filings, and other risks and uncertainties that may not be currently predictable or are outside the control of FTIV and PWP. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Readers are cautioned not to place undue reliance on any forward-looking statements and neither FTIV nor PWP intends, nor assumes any obligation, to update or revise these forward-looking statements, which speak only as of the date first made, except as may otherwise be required by the federal securities laws. To the extent that PWP provides guidance on a non-GAAP basis, it does not provide reconciliations of such forwardlooking non-GAAP financial measures to GAAP due to the inherent difficulty in forecasting and quantifying certain amounts that are necessary for such reconciliation, including adjustments that could be made for the charges reflected in PWP's reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

P/W/P

#### PWP – A Leading Global Independent Advisory Firm

/ PERELLA WEI PARTNERS







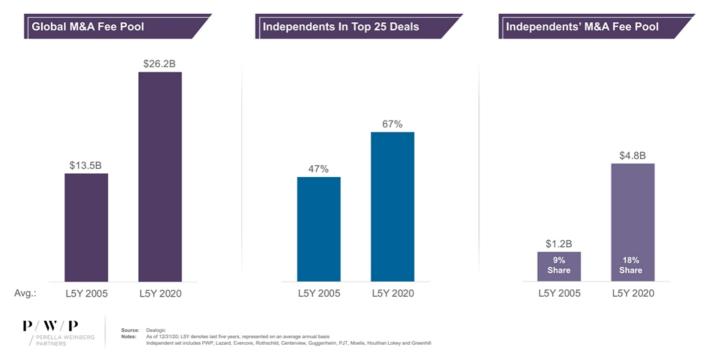
PERELLA WEI



## Common Dynamics Drive The Need For Independent Advice



P/W/P



## Independent Advisors Are Well Positioned In A Large Addressable Market

#### **Our Expertise And Reach**



# Substantial Opportunity To Grow Our Existing Franchises

	US		Eur	ope
anchise	Overall Volume <sup>(1)</sup>	PWP Presence	Overall Volume <sup>(1)</sup>	PWP Presence
Consumer & Retail	~\$110B		~\$70B	
Tra Energy	~\$260B		~\$110B	
Financial Institutions	~\$100B		~\$90B	
Healthcare	~\$270B		~\$80B	
Industrials	~\$200B		~\$180B	
мт ТМТ	~\$480B		~\$200B	
Restructuring	~\$168B <sup>(2)</sup>		~\$15B <sup>(3)</sup>	

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 Source:
 Dealogic, S&P Global Ratings, Moody's

 Notes:
 (1) Sector volumes reflect annualized target M&A volume of deals over \$100M from 2016 – 2020

 (2) US restructuring volume reflects annualized delauted debt (as defined by Moody's) from 2016 – 2020 plus distressed debt (as defined by S&P Global Ratings) from 2016 – 2019

 (1) Europe restructuring volume reflects annualized delauted debt (as defined by Moody's) from 2016 – 2020

		6 – 2020 Market	F	WP Focus
Geography	Annualized M&A Volume (\$B)	Average Deal Size (\$M)	Coverage Effort	Office
	\$1,680	\$1,200		$\checkmark$
Our Focus	240	990		$\checkmark$
Today 72% of M&A	90	840		$\checkmark$
Volume	120	1,040		$\checkmark$
	410	780		—
Collaboration	<ul><li>650</li></ul>	540	Collabor	ations { MIZUHO () KDB
P/W/P / PERELLA WEINBERG / PARTNERS Source: 1	Dealogic			1(

# Critical Mass In Prevailing Advisory Geographies

## Lead Advisor Across Deal Size, Industry And Transaction Type

AIVONO	€29B	C DEUTSCHE WOHNEN
Discovery	-	WARNERMEDIA
	€25.9B	Suez
DWL ROCK	\$12.5B	ALTIMAR
MTHROP GRUHHAN	\$3.4B	VIENN
	\$9.2B	
PSA	\$26B	FCA
PayPal	\$4B	honey
<b>OAKTREE</b>	\$8B	Brookfield
	\$107B	
Altria Altria	\$12.8B	JUUL
RSP	\$9.5B	<i>⇔сопсно</i>
eon	\$54B	Ö
😮 BD	\$24B	BARD
Medtronic	\$43B	COVIDIEN

Luminex.	\$1.8B	DiaSorin
Kraft <i>Heinz</i>	\$3.4B	(Hormel)
	\$1.2B	ROTHCH Acquisition I Co
PRICISION		Blackstone
KKR	\$5.3B	СОТҮ
Ο ΙΝVΙΤΛΕ	\$1.4B	ARCHER'
<b>exy</b>	\$1.5B	eccpetrol
CANTEL	\$775M	Hu-Friedy
altran	€5B	Capgemini
OSRAM	€4B	BainCapital /
HealthEquity	\$2B	WageWorks\•/
JACOBS	\$3.3B	WorleyParsons
sodastream	\$3.2B	PEPSICO
Conche	\$3.5B	📥 ALTUS
kate spade	\$2.4B	COACH

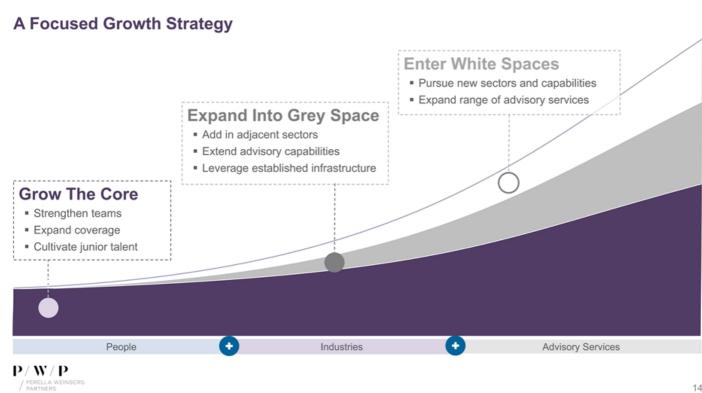
Restructuring / Cap	ital Markets
	Company
maravai	Capital Markets
Royal Caribbean Group	Capital Markets
Pacific Gas and Electric Company	Creditor
Alta Mesa Resources	Company
(come)	Capital Markets
Sabre	Capital Markets
Insulet Corporation	Capital Markets
<b>&gt;</b>	Creditor
<b>MLEGACY</b>	Company
wework	Capital Markets
N HEXION	Creditor
sears	Creditor
W iHeart MEDIA	Company
CONCORDIA	Company

# Client Diversity Across Industries, Geographies And Profile

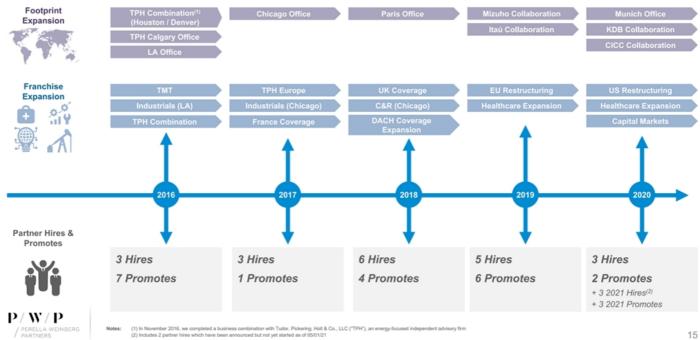
Consumer & Retail	Energy	Financial Institutions
Atria ESTEL LAUDER GameStop Cacitalis Desersdorf Rodan+fields KKR/coty CACITALIS Parallel KKR/coty Cacitalis Ca		Image: A constraint of the sector of the
Healthcare	Industrials	ТМТ
Image: Conception of the sector of the se	ACCORS ACCORS	Subcevery altran PayPal Vonage DataFox BlackBerry Medra M

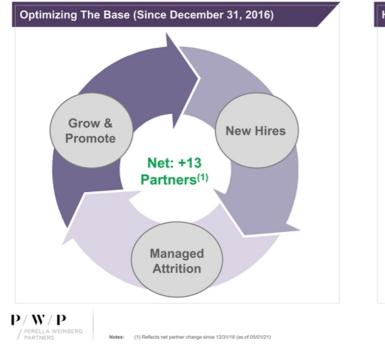
#### Experience And Runway To Build Longstanding Advisory Relationships





## **Recent Track Record Of Strategic Expansion**





#### Careful, Methodical Approach To Growing Our Team



#### Summary Of Q1 2021 Results

(\$ in millions)

_	2021	2020	Change (\$)
Revenue % Growth	<b>\$170</b> 84%	\$92	\$77
Adj. Comp Expense <sup>(1)</sup>	(\$109)	(\$59)	
% of Revenue	64%	63%	
Adj. Non-Comp Expense <sup>(1)</sup>	(\$24)	(\$30)	
% of Revenue	14%	32%	
Adj. Operating Income <sup>(1)</sup>	<b>\$36</b>	<b>\$4</b>	\$32
% Margin	21%	5%	
Adj. Non-Operating Income (Expense) (1)	(\$2)	\$1	
Adj. Pre-Tax Income <sup>(1)</sup>	<b>\$34</b>	<b>\$5</b>	\$28
% Margin	20%	6%	
Income Tax Expense (2)	(\$2)	(\$1)	
Adj. Net Income <sup>(1)</sup>	<b>\$32</b>	<b>\$5</b>	\$27
% Margin	19%	5%	

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es: Calculation discrepancies may occur due to r (1) Adjusted Compensation and Benefit Expe

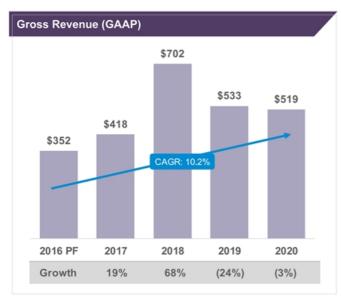
See Appendix for reconciliations to GAAP (2) Does not include any corporate income tax in 2020 o

#### Commentary About Q1 2021 Results

- Significantly higher advisory revenue in the first quarter of 2021 versus the same period in 2020
  - Year-over-year growth driven by strong performance in the M&A and Restructuring advisory business
- Increase in Adjusted Compensation Expense due to higher bonus accrual associated with higher revenue and a slightly higher compensation margin
- Decrease in Adjusted Non-Compensation Expense from reduced spending in Travel, Meals & Entertainment and General, Administrative & Other
  - For the balance of 2021, Non-Compensation Expenses are expected to increase modestly as a result of increased global travel for bankers as well as costs associated with becoming a public company

## **Summary Financial Performance**

(\$ in millions)





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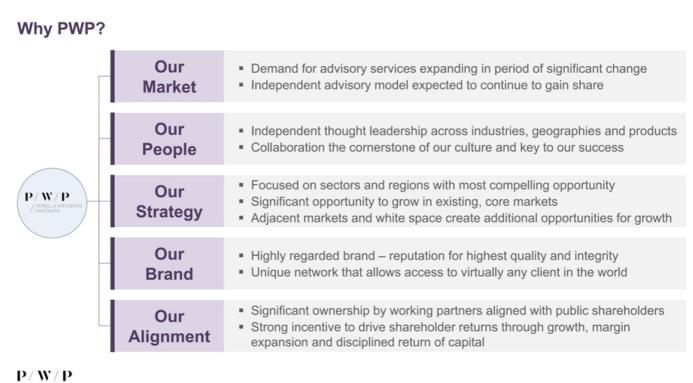
Calculation discrepancies may eccur due to rounding 2018 PF revenue based on full-year contribution of TPH (including 11 months prior to the November 2016 combinat CAGR reflects annualized GAAP revenue growth from 2016 PF – 2020, respectively

# Key Measures To Track Our Performance

	2016 PF	2017	2018	2019	2020
# New Partner Hires	5	3	6	5	3
Fi # Partner Promotes	4	1	4	6	2
# Fee Paying Clients	158	187	197	179	175
\$	65	94	105	100	99
Average Fee Paying Client (\$M)	\$2.0	\$2.1	\$3.5	\$2.9	\$2.9
Top 10 Deals % Of Total Revenue	35%	32%	37%	39%	33%
# Repeat Clients	37	47	68	82	74

Notes: 2016 statistics for Average Fee Paying Client, # Fee Paying Clients, # Clients \$1M+ and Top 10 Clients % Of Total Revenue based on PWP plus full year contribution of TPH (including 11 months prior to the November 2016 con

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/ PERELLA WEI

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Appendix

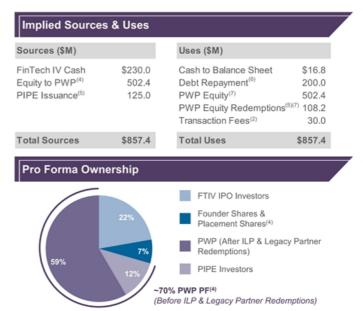
# Overview Of FinTech Acquisition Corp. IV

Strong Strateg Partner	<ul> <li>Sponsor team brings deep expertise in the financial services sector</li> <li>Team has successfully navigated 16<sup>(1)</sup> companies in private-to-public transitions with a combined 150+ years experience in the financial services industry</li> </ul>
Leader in the SPAC Marke	
Experienced Leadership Te	Learn with operational and tinancial expertise and an investors lens to complement PWP's
Impressive Track Recor	
cardconnect.	+90% return <sup>(2)</sup> from IPO to sale to First Data in July 2017
P/W/P	Public Filings, FactSet (1) Includes three announced and pending de-SPAC transactions (Perella Weinberg Partners, Payoneer, and eToro) (2) Return on units based on acquiation consideration paid by First Dobard \$15.00 per share of ICCN common stock and \$3.90 per CCN warrant (assumes warrants were issued within 30 days of acquisition closing), per tender offer statements filed by CCN and First Data with the SEC on 0507/17 (3) Return on units based on IMXI common stock closing price as of 05/20/21; for each whole warrant, reflects 0.201 shares of IMXI common stock and \$1.12 in cash issued to warrant holders pursuant to IMXI's Offer to Exchange Warrants filed on Form S-4 with the SEC on 03/28/19

#### **Transaction Overview**

#### Key Highlights

- Pro forma unlevered equity value ~\$980M<sup>(1)</sup>
- PWP to receive net cash proceeds of up to ~\$325M<sup>(2)</sup> from SPAC and PIPE for:
  - Debt paydown
  - Liquidity to non-working PWP equity holders
  - Additional working capital
- Existing PWP equity holders and employees to hold ~70% PF ownership prior to PWP equity redemptions<sup>(3)</sup>
  - ~59% pro forma for certain third party investor limited partners ("ILPs") & Legacy Partner redemptions
- PWP expects to have a debt-free balance sheet at closing with added undrawn revolver liquidity



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price per FTV share of \$10.00 and (a) 23.00 BSAC shares (a) 85.000 branes (a) 85.000 branes (b) 80.200 polal, Print hanagement no FTV stocholder redemptions; calculation discrepancies may occur due to rounding; (1) Based on transaction pr estors, (b) 12.5M shares purchased by PIPE investors, (e) 20% of the total 6.5M sponsor promote shares, er 1.4M st stocholdes (b) the tour remaining 20% increasing stocholder promote shares that carnot be sold or transferred util closin promote shares that will be fortieted at closing, and (c) out of money warrats (\$11.50 strike); (2) Assume \$30M no in from PIPE raise) reflects duitive impact of full promote amount and 10 zmillion RSUs expected to be issued purs \$Us expected to be granted as Management Awards that are expected to be granted out of the General Share Resen er demand, FTIV stoc of \$610.6M prior to d

# **Ownership At Closing**

(shares in millions)		emptions Sce				emptions Sco	
,	Shares	% of [A]	% of [B]	Adjustments (2)	Shares	% of [A]	% of [B]
Class A Common Stock Outstanding at Closing							
TTV Shareholders	23.0	24.7%	22.2%	(15.5)	7.5	8.5%	7.6%
Placement Shares	0.6	0.7%	0.6%		0.6	0.7%	0.6%
Founder Shares Not Subject to Performance Targets <sup>(3)</sup>	1.4	1.5%	1.3%		1.4	1.5%	1.4%
Founder Shares Subject to Performance Targets <sup>(4)</sup>	5.5	5.9%	5.3%		5.5	6.2%	5.5%
PIPE Investors <sup>(5)</sup>	12.5	13.4%	12.1%		12.5	14.1%	12.7%
Sub-Total Class A Common Stock Outstanding at Closing	43.0	46.1%	41.5%	(15.5)	27.5	31.0%	27.8%
Class A Common Stock Assuming All PWP OpCo Units Exchanged and Class B C	ommon Stoc	k Held by Pro	fessional Part	ners and ILPs are Exc	hanged for C	lass A Comm	on Stock
Professional Partners							
Legacy Partners and Non-PWP Working Partners <sup>(6)</sup> PWP Working Partners	7.4	7.9%	7.1%	2.9	10.2	11.6%	10.4%
PWP Working Partners - Vested Units (Up to 5 Year Lockup)	15.6	16.7%	15.1%	-	15.6	17.6%	15.8%
PWP Working Partners - Unvested Units (Up to 5 Year Vesting)	22.8	24.4%	22.0%		22.8	25.7%	23.1%
Sub-Total PWP Working Partners	38.4	41.2%	37.1%		38.4	43.3%	38.9%
Sub-Total Professional Partners	45.7	49.1%	44.2%	2.9	48.6	54.9%	49.2%
LPs	4.5	4.8%	4.3%	8.0	12.4	14.1%	12.6%
Sub-Total Additional Class A Common Stock Assuming All PWP OpCo Units Exchanged	50.2	53.9%	48.6%	10.8	61.1	69.0%	61.9%
A] Class A Common Stock (Assuming PWP OpCo Units are Fully Exchanged) Excluding Unvested RSUs <sup>(7)</sup>	93.2	100.0%	90.1%	(4.7)	88.5	100.0%	89.7%
Jnvested RSUs <sup>(8)</sup> (If Vested) - Preliminary Estimate RSU Allocations, Subject to B		al					_
Time-based Predominantly Vesting Less Than 3 Years	7.0	-	6.8%	-	7.0	-	7.1%
Performance-based Vesting Years 3-5	3.2	-	3.1%		3.2		3.2%
Sub-Total Unvested RSUs	10.2	-	9.9%		10.2	-	10.3%
B] Grand Total Including All Founder Shares and RSUs (If Vested) <sup>(7)</sup>	103.4		100.0%	(4.7)	98.7		100.0%
Of Which: Class A Common Stock Held by PWP Working Partners, Employees and	48.6		47.0%		48.6		49.2%
Consultants <sup>(7)</sup>							

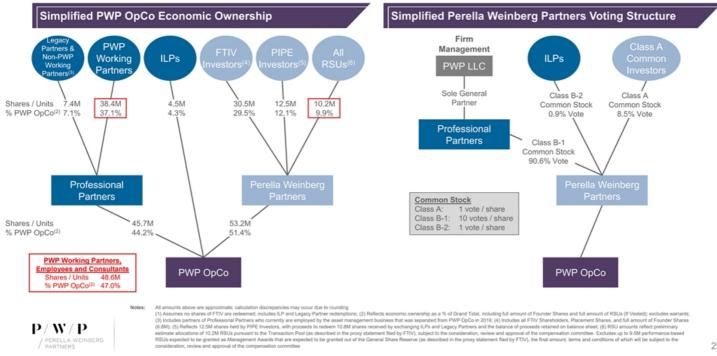
No R	edemption	ns Scenari	o <sup>(1)</sup>	
	Votes / Share	Shares	Votes	% Vote
Class A Common <sup>(10)</sup>	1	43.0	43.0	8.5%
Class B-1 Common	10	45.7	457.4	90.6%
Class B-2 Common	1	4.5	4.5	0.9%
Total		93.2	504.9	100.0%
Max R		ns Scenari	os <sup>(2)</sup>	
	Votes / Share	Shares	Votes	% Vote
				E 00/
Class A Common <sup>(10)</sup>	1	27.5	27.5	5.2%
	1 10	27.5 48.6	27.5 486.1	5.2% 92.4%
Class A Common <sup>(10)</sup> Class B-1 Common Class B-2 Common				

P/W/P

sets AI amounts on this capitalization table are approximate. Charal Total includes full amount of Founder Bhars, excludes unvested FBDs and exeruses of TFV are referred encloses. (P and tables are processing of the exerused on the SD and the Company Casit advantages of the exeruse of the exerus of the exerus of the exerus of the exeruse of the exerus of the exeruse of the exerus of

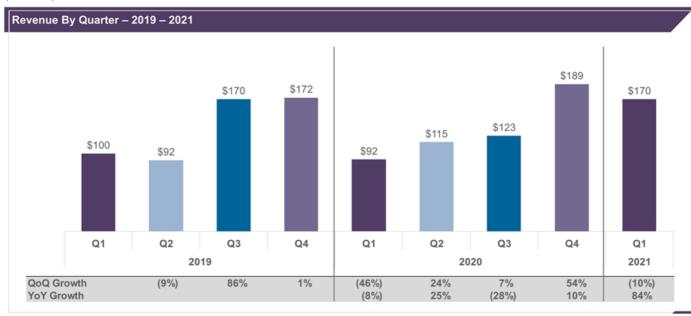
#### Highly Simplified Ownership / Vote Illustration At Closing

Assuming No FTIV Shareholder Redemptions<sup>(1)</sup>



#### **Quarterly Historical Revenue Summary**

(\$ in millions)



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/ PERELLA WEINBERG PARTNERS

## Historical Consolidated Financial Statements (GAAP)

(\$ in thousands)

\$ In thousands)		Three Months I	Inded March 31.			
	2020	2019	2018	2017	2021	2020
Statement of Operations Data						
Revenues	\$518,986	\$533,297	\$701,989	\$418,443	\$169,802	\$92,396
Expenses						
Compensation and benefits	374,332	349,819	477,606	279,055	109,470	58,511
Equity-based compensation	24,815	193,299	199,052	206.849	6,157	6,185
Total compensation and benefits	399,147	543,118	676,658	485,904	115,627	64,696
Non-compensation expense	134,435	145,298	132,748	106,442	26,131	31,295
Total operating expenses	533,582	688,416	809,406	592,346	141,758	95,991
Operating income (loss)	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)	\$28,044	(\$3,595)
Related party revenues	9,263	8,810	-		2,209	2,369
Other income (expense)	185	108	(634)	(1,796)	(1,854)	1,848
Interest expense	(15,741)	(15,395)	(15,164)	(15,429)	(3,868)	(3,974)
Total non-operating income (expenses)	(6,293)	(6,477)	(15,798)	(17,225)	(3,513)	243
Income (loss) before provision for income taxes	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)	\$24,531	(\$3,352)
Income tax benefit (expense)	(3.453)	(2.423)	(2.542)	646	(2.024)	(710)
Net income (loss)	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)	\$22,507	(\$4,062)
Statement of Financial Condition Data (period end)						
Total assets	\$542,953	\$524,845	\$616,855	\$391,610	\$429,089	\$359,893 (1)
Debt, net of unamortized debt discounts and issuance costs	146,965	153,001	139,615	136,389	147,999	165,962 (1)
Total liabilities	468,770	442,940	524,336	346,222	335,446	288,138 (1)
Total equity	74,183	81,905	92,519	45,388	93,643	71,755 (1)
Other Data and Metrics						
Advisory professionals at period-end	395	402	371	347	385	394
Advisory Partners at period-end	54	54	46	43	57	56
Number of fee-paying clients during the period	175	179	197	187	95	65
Number of fee-paying clients \$1 million or more during the period	99	100	105	94	29	17
Percentage of total revenues from top 10 transactions during the period	33%	39%	37%	32%	59%	67%
Detail of Revenue						
Advisory fees	\$511,251	\$524,126	\$684,945	\$409,284	\$168,021	\$90,862
Reimbursed expenses <sup>(2)</sup>	6,461	6,729	7,258	7,759	1,603	1,534
Co-advisor advisory fees <sup>(3)</sup>	1,274	2,442	9,786	1,400	178	
Revenues—GAAP	\$518,986	\$533,297	\$701,989	\$418,443	\$169,802	\$92,396

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 Notes:
 (1) Select balance sheet data for Q1 2020 is unaudited

 (2) Reimbursted appenses include amounts reimbursted by PMP clients for collection of expenses
 (3) Co-advisor advisory fees include amounts reimbursted by PMP's clients for professional fees pursuant to certain co-advisory engagements in whereby another company earns fees for providing advisory services to the client as well. In certain of these cases there is a single engagement
 ints incurred on their behalf. Certain of PWP's advisory engagements are structured as co-advisory engag gagement letter whereby we are principal with the client and then separately contract with the co-advisor 27

# GAAP And Adjusted (Non-GAAP) Income Statements

(\$ in thousands)

		U.S.	GAAP			Adjusted (N	lon-GAAP)		U.S. G	AAP	Adjusted (N	on-GAAP)
			Y	ear Ended [	December 31	,			Thre	e Months E	inded March	31,
	2020	2019	2018	2017	2020	2019	2018	2017	2021	2020	2021	2020
Revenues	\$518,986	\$533,297	\$701,989	\$418,443	\$518,986	\$533,297	\$701,989	\$418,443	\$169,802	\$92,396	\$169,802	\$92,396
Operating Expenses Total compensation and benefits	399,147	543,118	676,658	485,904	365,618	349,224	468,140	279,055	115,627	64,696	109,305	58,511
Non-compensation expense	134,435	145,298	132,748	106,442	113,024	134,561	126,168	99,255	26,131	31,295	24,486	29,650
Operating income (loss)	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)	\$40,344	\$49,512	\$107,681	\$40,133	\$28,044	(\$3,595)	\$36,011	\$4,235
Total non-operating income (expenses)	(6,293)	(6,477)	(15,798)	(17,225)	(2,329)	(2,842)	(12,515)	(14,218)	(3,513)	243	(2,479)	1,204
Income (loss) before provision for income taxes	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)	\$38,015	\$46,670	\$95,166	\$25,915	\$24,531	(\$3,352)	\$33,532	\$5,439
Income tax benefit (expense) <sup>(1)</sup>	(3,453)	(2,423)	(2,542)	646	(3,453)	(2,423)	(2,542)	646	(2,024)	(710)	(2,024)	(710)
Net income (loss) <sup>(1)</sup>	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)	\$34,562	\$44,247	\$92,624	\$26,561	\$22,507	(\$4,062)	\$31,508	\$4,729

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Notes: See following page for detailed reconciliation between GAAP and Adjusted (Non-GAAP) metrics (1) There is no significant income tax impact from these adjustments

## GAAP To Adjusted (Non-GAAP) Reconciliation

(\$ in thousands)

	2020	Year Ended De 2019	2018	2017	Three Months End	2020		2020	Year Ended Dev 2019	2018	2017	Three Months Ende	2020
Total compensation and benefits—GAAP	\$399,147	\$543,118	\$676,658	\$485,904	\$115,627	\$64,696	Total non-operating income (expense)—GAAP	(\$6,293)	(\$6,477)	(\$15,798)	(\$17,225)	(\$3,513)	\$243
Equity-based compensation not dilutive to investors <sup>(1)</sup>	(24,815)	(193,299)	(199,052)	(206,849)	(6,157)	(6,185)	Amortization of debt costs <sup>(6)</sup>	3,964	3,635	3,283	3,007	1,034	961
Public company transaction related incentives <sup>(2)</sup>	(8,714)	(595)	(9,466)		(165)		Adjusted total non-operating income (expense)	(\$2,329)	(\$2,842)	(\$12,515)	(\$14,218)	(\$2,479)	\$1,204
Adjusted total compensation and benefits	\$365,618	\$349,224	\$468,140	\$279,055	\$109,305	\$58,511							
							Income (loss) before income taxes-GAAP	(\$20,889)	(\$161,596)	(\$123,215)	(\$191,128)	\$24,531	(\$3,352)
Non-compensation expense—GAAP	\$134,435	\$145,298	\$132,748	\$106,442	\$26,131	\$31,295	Equity-based compensation not dilutive to investors <sup>(1)</sup>	24,815	193,299	199,052	206,849	6,157	6,185
TPH business combination related expenses <sup>(2)</sup>	(6,580)	(6,580)	(6,580)	(7,187)	(1,645)	(1,645)	Public company transaction related incentives <sup>(2)</sup>	8,714	595	9,466	-	165	-
Business separation related expenses <sup>(4)</sup>	-	(4,157)	-	-		-	TPH business combination related expenses <sup>(7)</sup>	6,580	6,580	6,580	7,187	1,645	1,645
Delayed offering cost expense <sup>(1)</sup>	(14,831)		-	-		-	Business separation related expenses <sup>(4)</sup>		4,157				
Adjusted non-compensation expense <sup>(7)</sup>	\$113,024	\$134,561	\$126,168	\$99,255	\$24,486	\$29,650	Delayed offering cost expense <sup>(5)</sup>	14,831					
							Amortization of debt costs <sup>(6)</sup>	3,964	3,635	3,283	3,007	1,034	961
							Adjusted income (loss) before income taxes	\$38,015	\$46,670	\$95,166	\$25,915	\$33,532	\$5,439
Operating income (loss)—GAAP	(\$14,596)	(\$155,119)	(\$107,417)	(\$173,903)	\$28,044	(\$3,595)							
Equity-based compensation not dilutive to investors <sup>(1)</sup>	24,815	193,299	199,052	206,849	6,157	6,185							
Public company transaction related incentives <sup>(2)</sup>	8,714	595	9,466	-	165	-	Net income (loss)-GAAP	(\$24,342)	(\$164,019)	(\$125,757)	(\$190,482)	\$22,507	(\$4,062)
TPH business combination related expenses <sup>(2)</sup>	6,580	6,580	6,580	7,187	1,645	1,645	Equity-based compensation not dilutive to investors <sup>(1)</sup>	24,815	193,299	199,052	206,849	6,157	6,185
Business separation related expenses <sup>(4)</sup>	-	4,157	-	-			Public company transaction related incentives <sup>(2)</sup>	8,714	595	9,466	-	165	
Delayed offering cost expense <sup>(1)</sup>	14,831			-			TPH business combination related expenses <sup>(7)</sup>	6,580	6,580	6,580	7,187	1,645	1,645
Adjusted operating income (loss)	\$40,344	\$49,512	\$107,681	\$40,133	\$36,011	\$4,235	Business separation related expenses <sup>(4)</sup>		4,157				
							Delayed offering cost expense <sup>(5)</sup>	14,831					
							Amortization of debt costs <sup>(6)</sup>	3,964	3,635	3,283	3,007	1,034	961
							Adjusted net income (loss) <sup>(0)</sup>	\$34,562	\$44,247	\$92,624	\$26,561	\$31,508	\$4,729

(1) Equity-based compensation not dilutive to investors includes amortization of equity awards relating to the re-vesting of ortain partnership interests in connection with the 2015 TPH business combination and annual grants to certain partners (2) Public company transactor related incentives represents discretionary borus payments directly related to milestone events that are part of the proposed FTIV business combination process and reorganization. These payments were outside of PWP's normal and reulty basiness combination related expenses include intangble asset and/other 90, 2015, we completed a business combination rotation costs.
 (3) On November 30, 2016, we completed a business combination on the Tudor, Pickering, Holt & Co., LLC (TPH), an independent advisory ftm Socued on the energy industry. TPH business combination related expenses include intangble asset amortization associated with the separation rotation costs.
 (4) Business sociated with the adjustice, radius of a public company transactor process in May of 2020.
 (5) Previously defined offering costs due to termination of a public company transactor process in May of 2020.
 (6) Annotization of debt costs is componed of the amortization of debt discourds and issuance costs with its included in interest expense.
 (7) See reconsidiation basing the complexity of the adjustments of operations and comprehensity basis included in non-compensation expense.
 (8) There is no significant income tax impact of the adjustments shown to these GAAP financial statement line items.

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# GAAP To Adjusted (Non-GAAP) Reconciliation (Cont.) Non-Compensation Expense

(\$ in thousands)

		Year Ended Dec	1	Three Months Ended March 31,		
	2020	2019	2018	2017	2021	2020
GAAP						
Professional fees	\$42,880	\$39,265	\$37,118	\$20,160	\$5,728	\$6,022
Technology and infrastructure	27,281	27,070	22,977	22,808	6,956	7,211
Rent and occupancy	27,958	27,802	20,922	20,217	6,702	6,969
Travel and related expenses	5,725	19,656	19,286	17,123	661	4,198
General, administrative and other expenses	15,060	15,653	16,130	9,633	2,204	2,934
Depreciation and amortization	15,531	15,852	16,315	16,501	3,880	3,961
Non-compensation expense—GAAP	\$134,435	\$145,298	\$132,748	\$106,442	\$26,131	\$31,295
Adjustments						
Professional fees	(\$14,831) (1)	(\$4,157) (3)	\$-	\$-	S-	\$-
Technology and infrastructure				-	-	
Rent and occupancy		-	-		-	-
Travel and related expenses		-	-	-	-	
General, administrative and other expenses		-	-	(607) (4)	-	-
Depreciation and amortization	(6,580) (2)	(6,580) (2)	(6,580) (2)	(6,580) (2)	(1,645) (2)	(1,645) (2)
Non-compensation expense—Adjustments	(\$21,411)	(\$10,737)	(\$6,580)	(\$7,187)	(\$1,645)	(\$1,645)
Adjusted (Non-GAAP)						
Professional fees	\$28,049	\$35,108	\$37,118	\$20,160	\$5,728	\$6,022
Technology and infrastructure	27,281	27,070	22,977	22,808	6,956	7,211
Rent and occupancy	27,958	27,802	20,922	20,217	6,702	6,969
Travel and related expenses	5,725	19,656	19,286	17,123	661	4,198
General, administrative and other expenses	15,060	15,653	16,130	9,026	2,204	2,934
Depreciation and amortization	8,951	9,272	9,735	9,921	2,235	2,316
Adjusted non-compensation expense	\$113,024	\$134,561	\$126,168	\$99,255	\$24,486	\$29,650

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Reflects an adjustment to exclude previously deferred offering costs that were expensed due to termination of the public company transaction process in May of 2020
 Reflects an adjustment to exclude the amortzation of intergable assets related to the TPH business combination.
 Reflects an adjustment to remove business expension relation dependence including the public section of PWP's asset management and advisory businesses in February 2019.
 Reflects an adjustment to remove expenses related to one-time charges on a particular lease termination.

#### Legal Disclosures

This Presentation has been provided to you by Perella Weinberg Partners and its affiliates (collect/vely "Perella Weinberg Partners," the "Film" or "PWP") for use by PWP and FinTech Acquisition Corp. IV ("FTIV") in connection with their proposed business combination and the offering of securities of FTIV in a private placement. The information contained herein (the "Information") is confidential information. By accepting this information, up were that you will, and you will cause your directors, partners, employees, attorney(s), apents and representatives to, use the information only for your information target that you will acue your directors, partners, contents are proprietation for other propriations to any offer the partners that is profibiled. These contents are proprietative information and products of Perella Weinberg Partners. The information contained herein is not an offer to participate in any corporate advisory services or trading strategy nor an offer to buy or sell or a solicitation of an offer to buy or sell any security in any juridiction in which the offer, solicitant or sale would be unlawful.

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The Information presented herein including, but not limited to, Perella Weinberg Partners organizational structure, returns or performance, benchmarks, market opportunity, industry and competitors, representative strategies, portfolio construction, capitalizations, and expectations may involve PMP's or FTV's views, estimates, assumptions, facts and information from other sources that are believed to be accurate and reliable and are as of the date this Information is presented—any of which may change without notice. Neither PWP nor FTV have any obligation (express or implied) to update any or all of the Information or to advise you of any changes, nor do PMP or FTV make any express or implied wamantes or representations as to the completeness or accuracy or accept responsibility for errors. The Information presented is for Illustrative purposes only and does not constitute an eshaustive explanation of the Investment process, investment strategies or its in management.

The financial projections, estimates and targets in this Presentation are forward-looking statements that are based on assumptions that are inherently subject to significant uncertainties and contingencies, many of which are beyond PWP's and FTU's control. While all financial projections, estimates and targets are necessarily speculative, PWP and FTU believe that the presentation of prospective financial information involves increasingly speculative, pWP and FTU believe that the presentation of a subject to a subject to

The securities to which this Presentation relates have not been registered under the Securities Act of 1933, as amended (be "Securities Act"), or the securities laws of any other jurisdiction. FTIV is offering securities to which this Presentation relates in reliance on exemptions from the registration requirements of the Securities Act and other applicable laws. These exemptions apply to offers and sales of securities that do not involve a public offering. The securities have not been approved or recommended by any federal, state or foreign securities authorities, nor have any of these authorities passed upon the merits of this offering or determined that also accurate or complete. Any representation to the outhary is a criminal dollar the.

This Presentation includes certain non-GAAP financial measures (including on a forward-looking basis) such Adjusted Compensation and Benefits Expense, Adjusted Non-Compensation Expense, Adjusted Operating Income (Expense), Adjusted Pre-Tax Income and Adjusted Net-Income. PWP defines (i) Adjusted Compensation and Benefits Expense as GAAP compensation and benefits Expense, and Adjusted Compensation related expenses and business combination related expenses (i) Adjusted Operating Income (Expense), Adjusted Operating Income (Expense), Adjusted Pre-Tax Income and Adjusted Net-Income before income taxes plus public company transaction related expenses, subjects company transaction related expenses, and adjusted Neter Compensation related expenses, and adjusted Neter Tax Income as GAAP net Income plus atherization related expenses, and adjusted Neter Tax Income as GAAP net Income plus atherization related expenses, and adjusted Neter Tax Income as GAAP net Income plus atherization related expenses, and adjusted Neter Structures, equity-based compensation, business expension related expenses, business combination related expenses, and advisor to accurate expenses and associations with GAAP. Increal measures in a horitation of their presentation in the Adverted Net Intervence, operating income, pre-tax Income end attemptive to preve expense included in intervence and attemptive to related expenses. Adverted Intervence in the Adverted Net Intervence PAAP financial measures in a horitation of theires compared in adverted Net Intervence and theretory comparable

To the extent that PWP provides projections on a non-GAAP basis, it does not provide reconciliation, including adjustments that could be made for the charges reflected in PWP's reconciliation of historic numbers, the amount of which, based on historical experience, could be significant.

Perella Weinberg Partners LP and Tudor, Pickering, Holt & Co. Securities, LLC are each members of FINRA (www.finra.org) and SIPC.

#### Additional Information About the Transaction and Where to Find It

FTI/ filed a preliminary proxy statement with the SEC on February 5, 2021, as amended on March 29, 2021, May 5, 2021 and May 25, 2021 in connection with the business combination and will mail a definitive proxy statement and other relevant documents to its stockholders. The preliminary proxy statement contains important information about FTI/s biochholders and the industre proxy statement and other mathers is one vice of a special meeting of the stochholders to be held to approve the business combination and will mail a definitive proxy statement device for provide the basis for any investment devices in respect of such matters. FTI/s stochholders and other interpret persons are deviced for provide the basis for any investment devices in composition of provide for such special meeting. The stochholders is the vice and the interpret persons are deviced for provide the basis during the special meeting. PTI/s stochholders is bener the special meeting and the interpret persons are deviced for provide the basis base materials will contain important information about FTI/s will be mailed to the stochholders of FTI as of a necord date to be established for vice of such and be other matters to be voted upon at the special meeting. PTI/s stochholders will also be able to obtain copies of the proxy statement, as well as other filting containing information about FTI/s without change, one available, at the SecCi webstat at www.sec.pv, cr by directing an equest to information about FTI/s without change. One available, at the SecCi webstat at www.sec.pv, cr by directing an equest to information about FTI/s without change. One available, at the SecCi webstat at www.sec.pv, cr by directing an equest to information about FTI/s without change. One available, at the SecCi webstat at www.sec.pv, cr by directing an equest to information about FTI/s without change. One available, at the SecCi webstat at www.sec.pv, cr by directing an equest to information about FTI/s without change. One available, at the SecCi webstat at www.sec.p

#### Participants in the Solicitation

FTV, PWP and certain of their respective directors and officers, as applicable, may be deemed participants in the solicitation of proxies of FTIV's stockholders in connection with the business combination. FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders of FTIV's stockholders of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders of FTIV's stockholders of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders of FTIV's stockholders of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders and other interested persons may obtain, without charge, more detailed information regarding the directors and officers of FTIV's stockholders and other interested persons may obtain.

Information regarding the persons who may, under SEC rules, be deemed participants in the solicitation of provies of FTV's stociholders in connection with the business combination and other matters to be voted upon at the special meeting, including certain of PWP's officers, will be set forth in the proxy statement for the business combination will be included in the definitive proxy statement that FTIV intends to file with the SEC. This Presentation does not constitute a solicitation of a proxi.es in connection with the business combination will be included in the definitive proxy statement that FTIV intends to file with the SEC. This Presentation does not constitute a solicitation of a prox...



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