D/W/D / PERELLA WEINBERG PARTNERS

February 2022

Forward-Looking Statements

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PWP At A Glance



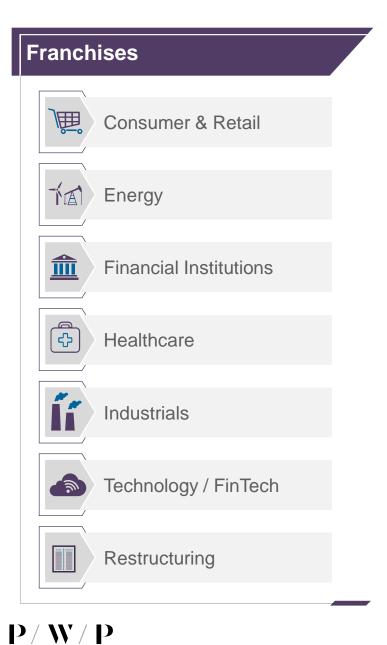


PWP Highlights

P/W/P PERELLA WEINBERG PARTNERS	Our Market	 Demand for advisory services expanding, driven by: strategic change, technology disruption, liquidity and capital deployment demand Independent advisory model positioned to continue to gain share
	Our People	 Independent thought leadership across industries, geographies and products Collaboration is the cornerstone of our culture and key to our success
	Our Strategy	 Client-centric focus with balance across industry, geography and product Significant opportunity to grow in existing, core markets as well as in adjacencies
	Our Brand	 Highly regarded brand – reputation for high quality advice and integrity Network that allows access to virtually any client in the world
	Our Alignment	 Significant working partner alignment with public shareholders Strong incentive to drive shareholder returns through business growth, margin expansion and disciplined return of capital



Our Expertise And Reach



/ PERELLA WEINBERG PARTNERS

Geographies

North America

- New York
- San Francisco
- Houston
- Chicago
- Los Angeles
- Denver
- Calgary

Europe

- London
- Paris
- Munich

Advisory Services Strategic Advisory Advisory Advisory



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Leading Advisor Across Deal Size, Industry, Geography And Transaction Type

Large-Cap Advisory					
Shell	\$9.5B	ConocoPhillips			
Baxter	\$12.4B	Hillrom.			
AIVONOV	€29B	DEUTSCHE WOHNEN			
©iscover <u>y</u>	\$22.2B	WARNERMEDIA			
	€25.9B	🧑 suez			
OWL ROCK	\$12.5B	ALTIMAR ACQUISITION CORPORATION			
NORTHROP	\$3.4B	VERITAS			
GRUMMAN I	\$9.2B	Orbital ATK			
GROUPE	\$26B				
OAKTREE	\$8B	Brookfield			
	\$9.5B	≫́сопсно			
eon	\$54B				
🍪 BD	\$24B	BAIRD			
Altria	\$107B ⁽¹⁾	ABInBev			
Medtronic	\$43B				

Mid-Cap Advisory				
QUIDEL	\$6.0B	Ortho Clinical Diagnostics		
	€6.8B	faurecia		
••mks	\$6.5B	АТОТЕСН		
KKR	\$5.3B	CLOUDERA		
	\$5.3B	СОТҮ		
l PayPal	-	h Happy Returns		
	\$4B	honey		
Luminex.	\$1.8B	DiaSorin		
	\$1.4B	ARCHER		
Kraft <i>Heinz</i> , planters	\$3.4B	Hormel		
	\$1.2B	Contemporation I Co		
exy	\$1.5B	ecopetrol		
OSRAM	€4B	BainCapital /		
Health Equity	\$2B	WageWorks.		
soda stream .	\$3.2B	PEPSICO		

Rx / Capital Markets Advisory				
😪 Lufthansa	Capital Markets			
Garrett	Restructuring			
maravai LifeSciences	Capital Markets			
Ο ΙΝΥΙΤΛΕ	Capital Markets			
wework	Capital Markets			
Royal Caribbean Group	Capital Markets			
windstream.	Restructuring			
PCSE PCSE	Restructuring			
Alta Mesa Resources	Restructuring			
Detmonte	Capital Markets			
Sabre	Capital Markets			
Insulet Corporation	Capital Markets			
*	Restructuring			
LEGACY R E S T R V E S	Restructuring			
WEDIA	Restructuring			

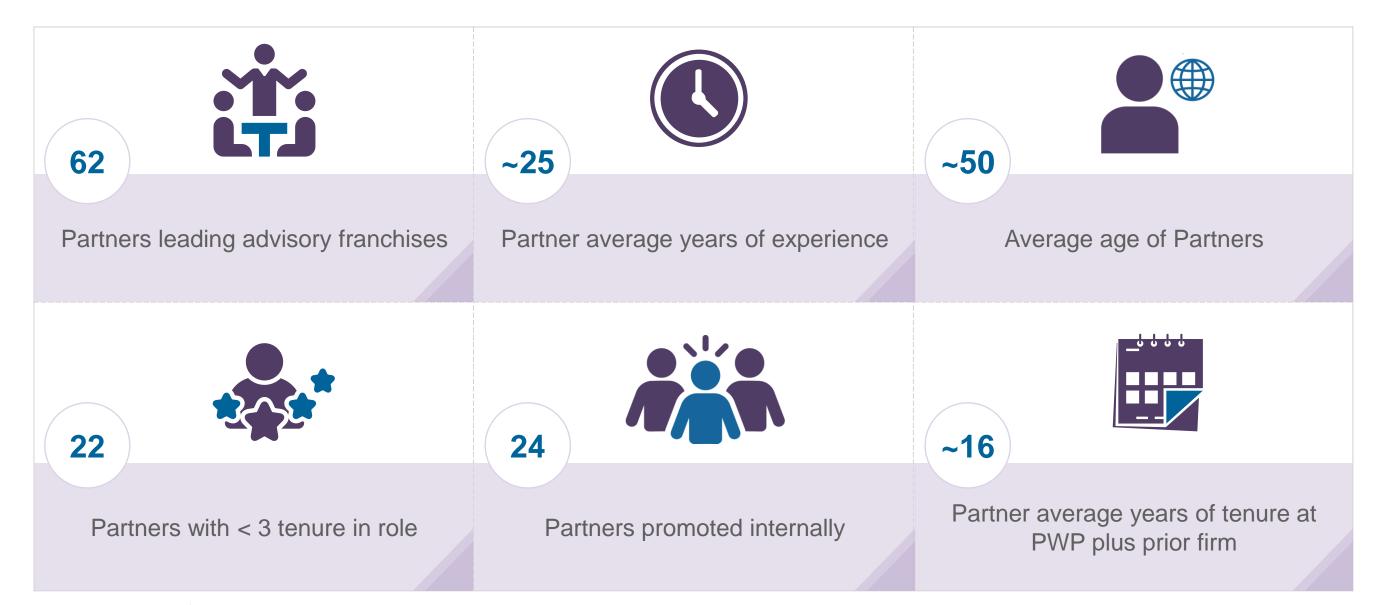
Represents deals Announced or Closed in 2021



Source: Press Releases, Public Information, Dealogic.

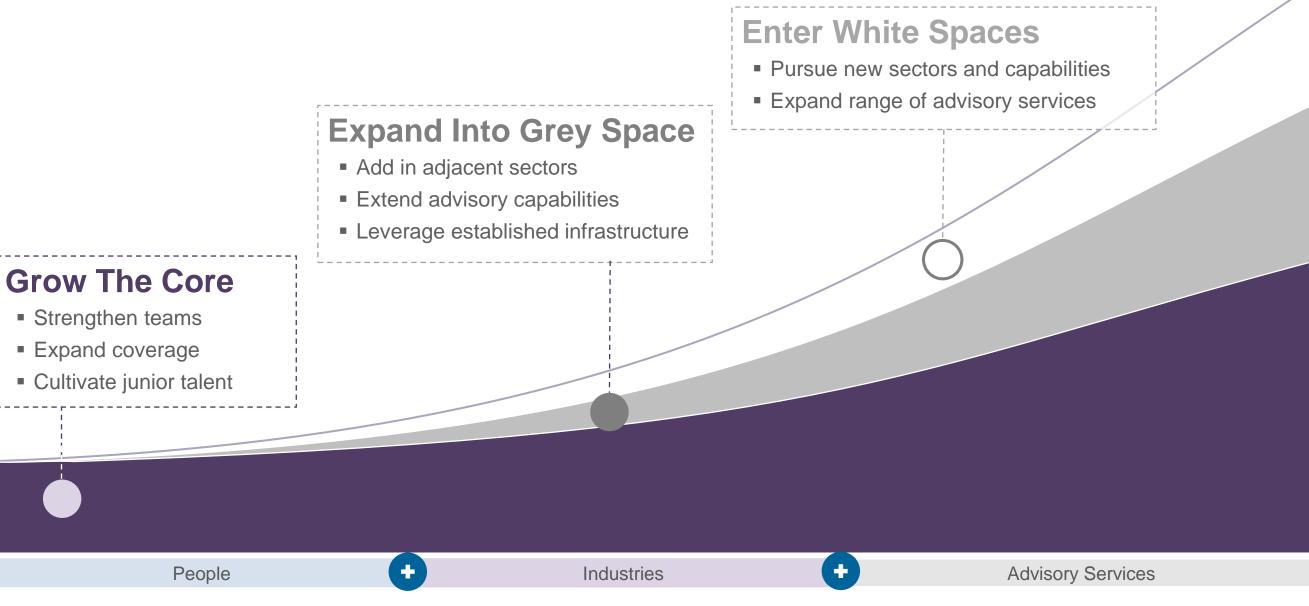
(1) Advisor to Altria Group, Inc. in connection with its stake in SABMiller plc's \$107B sale to Anheuser-Busch InBev SA/NV.

Experience And Runway To Build Longstanding Advisory Relationships





A Focused Growth Strategy



Careful, Methodical Approach To Growing Our Team



How Do We Choose Our People?

- Thought Leadership
- ☑ Deep industry insights
- ☑ Broad advisory experience
- ☑ Reputation of integrity

Cultural Fit

- ☑ Team player with integrity
- Mentor and player / coach
- Committed to diversity, equity and inclusion

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2021 Highlights

Corporate Structure

- Became a public company through a de-SPAC business combination with FinTech Acquisition Corp. IV
- Recapitalized and re-aligned equity ownership of the firm

Financial Performance⁽¹⁾

- Record revenues of \$802 million, 54% above 2020 results
- Record adjusted net income of ~\$161 million, more than 4x 2020 levels
- Focused on disciplined capital return (1 million shares repurchased, \$0.14 per share in dividends paid)⁽¹⁾

People

- Added 10 new partners (7 hired externally and 3 promoted internally)
- Managed firm culture and morale well during stressful pandemic period

<u>Clients</u>

• Continued to expand scale and scope of our client franchise around the world



Balance Sheet and Capital Management Strategy

Balance Sheet

- \$502.8M of cash and cash equivalents
- No debt
- Undrawn revolving credit facility

Share Repurchases

- Authorized \$100M Class A common stock repurchase program with no expiration date
- Over the long-term, anticipate favoring share repurchases to moderate dilution over other capital return strategies
- May consider warrant repurchases based on market conditions

Dividends

- Quarterly dividend of \$0.07 per share since Q3 2021
- May consider special dividends based on market conditions



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