



## Joseph D. Gatto to Join Perella Weinberg Partners as Partner

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NEW YORK--([BUSINESS WIRE](#))--Perella Weinberg Partners announced today that Joseph D. Gatto will join the Firm as a Partner in November. Based in New York, Mr. Gatto will work in the Firm's Advisory business and will focus on senior client relationships, with a concentration in the consumer and industrial sectors.

Mr. Gatto has more than 25 years of experience in the investment banking industry. During his career, Mr. Gatto has served as Chairman of Investment Banking at Barclays Capital Americas, Co-Head of Corporate Finance at Lehman Brothers and as a partner in Mergers & Acquisitions at Goldman, Sachs & Co. In addition to his management responsibilities at Barclays and Lehman, Mr. Gatto advised clients on transactions in the consumer, retail and industrial sectors. He began his career at Goldman, Sachs & Co. in the Mergers & Acquisitions Department and remained with the firm for over 20 years. He became a partner in 1994 and played a significant role in building the firm's consumer products industry practice. During his career, Mr. Gatto has advised on many of the industry's most important transactions.

Joseph Perella, Founding Partner and Chief Executive Officer of Perella Weinberg Partners, said, "Integrity, deep experience and a client-centric focus are key hallmarks of Perella Weinberg Partners, and we are excited that Joe, who personifies these characteristics, will be joining our firm. Our primary focus continues to be adding capable and experienced professionals like Joe who will allow us to advise a growing global client base."

Peter Weinberg, a Founding Partner and Head of Advisory at Perella Weinberg Partners, said, "I have known Joe for 25 years. He is a highly-regarded senior banker who is deeply committed to putting his clients first and providing them with honest, savvy counsel. He has exceptional transaction skills developed through advising on many of the most significant deals in the consumer industry. His expertise and deep client relationships in the sector will further strengthen and enhance our franchise. We are excited to be augmenting our advisory team through Joe's addition and we look forward to providing our trusted advice to a broader array of clients."

Joseph Gatto stated, "Perella Weinberg Partners is a firm of highly experienced bankers known for providing exceptional independent advice to decision makers globally. I look forward to rejoining Peter and working with Joe and the other Advisory professionals. This is a distinguished, client-focused team and I am excited to be offering advice to clients as part of Perella Weinberg Partners."

### Biography of Joseph D. Gatto

Mr. Gatto began his career in mergers and acquisitions at Goldman, Sachs & Co. In 1991, he organized the Strategic Development Group in Investment Banking and began his concentration in the consumer sector. He became a Partner at Goldman in 1994 and led the firm's consumer products practice. During his tenure at Goldman, Mr. Gatto advised on a number of hallmark consumer products transactions, including Unilever's \$25 billion acquisition of Bestfoods, the sale of Tropicana to PepsiCo for \$3.3 billion, the \$10 billion merger of RJ Reynolds and Brown and Williamson, the \$3.0 billion sale of Dial to Henkel and the \$2.6 billion sale of Chef America to Nestle. In 2005, Mr. Gatto joined Lehman Brothers as Vice Chairman, where he held roles as Co-Head of Corporate Finance and Global Chairman of Mergers & Acquisitions. From 2008 to 2011, Mr. Gatto held similar senior roles at Barclays, ultimately serving as Chairman of Investment Banking Americas where he assisted in the leadership of the Investment Banking Division as a member of the Executive Committee and was Co-Head of Corporate Finance. At Barclays and Lehman, he continued to work actively with clients, advising on the \$8.4 billion Miller Coors joint venture, the \$2.0 billion sale of Playtex to Energizer, 3G Capital's \$4.2 billion acquisition of Burger King and the \$3.0 billion sale by Anheuser-Busch InBev of StarBev to CVC Capital Partners.

Mr. Gatto is a member of the faculty at the University of Pennsylvania Law School, where he teaches mergers and acquisitions law. Mr. Gatto received an A.B. from the Woodrow Wilson School at Princeton University, an M.B.A. from the Wharton School at the University of Pennsylvania and a J.D. from the University of Pennsylvania Law School. He currently serves on the Board of Overseers at the University of Pennsylvania Law School and on the Board of Advisors at the Institute for Law and Economics.

### About Perella Weinberg Partners

Perella Weinberg Partners is a leading independent, client-focused financial services firm providing advisory and asset management services to a broad, global client base, including corporations, institutions and governments. The Advisory business advises clients on mergers, acquisitions, defense advisory, financial restructuring, private capital raising, and pension matters. The Asset Management business includes a suite of hedge fund strategies, private investment funds (including real estate) and outsourced CIO solutions. Together with its affiliates, the Asset Management business has capital commitments and managed assets of approximately \$8.7 billion. With more than 400 employees, Perella Weinberg Partners maintains offices in New York, London, Abu Dhabi, Austin, Beijing, Denver, Dubai, and San Francisco.

### Contacts

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